

IS DRAGON MEDICAL PRACTICE EDITION RIGHT FOR YOU?

| | Dragon Medical Practice Edition | Dragon Medical 360 Network Edition |
|-------------------------|---|---|
| Sold To/Target Customer | Practices with 1 to 24 physicians | Practices with 25+ physicians, hospitals and health systems |
| Sold By | Value Added Resellers (VARs), Corporate Account Resellers, EHRs | Nuance®, Allscripts™, Cerner®, NextGen, eClinicalWorks, Nuance Authorized Sales Agents (NASAs) |
| Positioning | Used by clinicians to dictate notes directly into EHR software | For large practices and hospitals that have made an enterprise commitment to Dragon Medical 360 Network Edition. Provides IT departments with a set of system management tools that streamline ongoing support of a Dragon Medical 360 Network Edition deployment. Also designed for Citrix®-based EHRs |



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